



2023 Virginia Horse Center Foundation
Non-Facility Sponsor Vendor Contract

(Please print)

Company: _____

Address: _____

City/State/Zip: _____

Telephone: () _____ Fax: () _____

E-mail: _____

Submitted by (Name & Title): _____

Signature required on page 3

Please Indicate show(s): _____

Booth Space Description – Please Mark All That Apply:

- Inside (Coliseum Concourse) 10X10 – 20 Amp Service**
 - Entire Show \$200.00 PER SHOW WEEK
- Inside (Coliseum Concourse) 10X20 – 20 Amp Service**
 - Entire Show \$300.00 PER SHOW WEEK
 - MADFEST ONLY \$200.00 PER SHOW WEEK
- Outside 10X10**
 - Entire Show [not incl * events] \$500.00 PER SHOW WEEK
 - *MADFEST ONLY \$200.00 PER SHOW WEEK
- Outside 10X20**
 - Entire Show [not incl * events] \$600.00 PER SHOW WEEK
 - *MADFEST ONLY \$200.00 PER SHOW WEEK
- Outside Trailer/Mobile Dealer Space – 30/50 Amp Service**
 - Vendor space will be provided subject to potential facility sponsor conflicts.
 - Facility sponsor vendors have preference of location.
 - Space available on a first come, first served basis.



- Mobile will have access to power.
- Cost per event:
 - Virginia Festival of Champions: \$1,000.00 per week.
 - VHC Eventing: \$800.00 per week.
 - Select Shows: \$800.00 per week.
 - MADFest: \$200.00 per week.
 - For all VHCF events: Vendor must be under contract as a Facility Sponsor. Email lengel@horsecenter.org for information.
- Mobile/Trailer/Unit Size/Power Requirements_____

Number of Tables Needed – 6' _____ @ \$25/Table = _____

Total Amount Due \$_____

Payment Due at Time of Reservation

To pay by credit card please call the Accounting Office at (540) 464-2954. All credit card transactions will be assessed an additional 3% service fee.

Important Information

Space Assignment:

Once approved, vendor space(s) will be assigned upon receipt of signed contract, Certificate of Insurance and payment in full.

Receiving Packages:

Vendors are permitted to receive packages at the Administrative Office but are responsible for collecting those packages during regular business hours. Please contact the Administrative Offices at (540) 464-2950 for details.

Assistance in Loading/Unloading and/or Set-up:

Vendors requiring assistance in loading/unloading and/or set-up of any tables, chairs or equipment will be charged a fee of \$15.00 per man hour and \$25 per hour if equipment is needed.

Coordination between Event, Vendor and VHCF:

All coordination between the Event, Vendors, and the VHCF shall be the responsibility of the Event Manager.



Layover Fees:

Weekly vendor space is available from the day prior to the event start date through the final day of the event. Vendors who wish to stay over beyond the close of the event must check with the VHC Stable Office for space availability and will be charged a storage fee of \$25 per day.

Vendors who wish to layover from one event to the next are responsible for contacting both the VHC Office and the Event Manager of the subsequent event to obtain permission. The Vendor may be required to move to a different location. The layover/storage fee of \$25 per day will only apply if there is a week or more in between the events.

Exceptions to Vendor Fees:

Non-profits and/or charities may be permitted to set up free of charge with the prior approval of VHCF and Event Management.

In lieu of a vendor fee the official event photographer (s) and videographer (s) will provide usage of photos and videos for use on our website, social media, E-Newsletter, mailings, etc. Event photographer and videographer will provide their own tables and chairs or rent them from the VHC for \$25 per event.

Official Event Farrier is exempt from the vendor fee. Independent farriers who set up without being asked by event management will be charged a \$100 vendor fee.

Contract of Space and Force Majeure:

Any failure or delay by VHCF in the performance of its obligations under this Agreement shall not be deemed to be a default under this Agreement to the extent such failure or delay is caused by fire, flood, earthquake, elements of nature or acts of God, accident, explosion, governmental orders, laws, rules, regulations, restrictions, priorities or administrative action, embargos, strike, lockout or other labor troubles or disputes, epidemic, pandemic (such as COVID-19 or any other similar disease), government shut downs, stay-at-home orders, environmental conditions or any other cause beyond the absolute and exclusive control of VHCF (each a "Force Majeure Event"). If VHCF's performance is affected by a Force Majeure Event, it will advise Vendor in reasonable detail of the event as promptly as practicable (including the estimated duration of the event) and keep Vendor reasonably apprised of progress in resolving the Force Majeure Event. In every instance where VHCF is prevented from performing its obligations under this Agreement due to a Force Majeure Event or otherwise due to factors not within VHCF's absolute and exclusive control, for any reason whatsoever, VHCF will work with Vendor to create a resolution. Vendor hereby agrees it waives any and all claims against VHCF, whether arising in law or in equity, for any loss, damage, cost, profit, opportunity cost, reliance cost, incidental or consequential damage, and all other economic loss and expense that Vendor may



incur in connection with any Force Majeure Event. The VHCF shall have no liability or obligation to make any refund.

Liability:

For and during the Term of this Agreement, Vendor shall secure and maintain at its own expense insurance of the type and in the amounts set forth below.

- A. Workers' Compensation insurance in accordance with all federal and state statutory requirements. Vendor and its insurer shall waive subrogation against VHCF.
- B. Commercial General Liability Insurance in an amount of not less than \$1,000,000 per occurrence, subject to a \$2,000,000 aggregate covering bodily injury (including death), personal injury, property damage including, and without limitation, all contractual liability for such injury or damage assumed by Vendor under this Agreement. This policy shall cover liability arising from premises and operations, independent contractors, products/completed operations, personal and advertising injury, and blanket contractual liability.
- C. VHCF, its directors, officers, employees, agents, subsidiaries and affiliates shall be named as additional insureds on the Commercial General Liability shall be issued by insurance companies having an "A" rating or higher by A.M. Best Vendor. These insurance provisions set forth the minimum amounts and scopes of coverage to be maintained by Vendor and are not to be construed in any way as a limitation or release of Vendor's liability under this Agreement or as a representation that coverage and limits will necessarily be adequate to protect Vendor. Vendor shall not self-insure any of its obligations under this Agreement. Any and all deductibles specified in the above-referenced insurance policies shall be assumed by, for the account of, and at the sole risk of Vendor. All policies of insurance procured by Vendor shall be written as primary policies, not contributing with, nor in excess of coverage carried by VHCF.
- D. Upon request from VHCF, Vendor shall furnish certificates of insurance evidencing all of the foregoing insurance coverage.

By signing this contract, the vendor agrees to assume all risks of loss, injury, theft or damage of any kind or nature whatsoever to any of his property or component thereof including packages, goods, merchandise, chattels, papers and business records or other property, which may be in or come into the vendor's possession during the course of business. Also, the vendor agrees to assume all liability for damage to property, person or persons arising from accidental or other causes incidental to movement and operation of the vendor area and hereby releases the Virginia Horse Center Foundation and its contractors from any liability whatsoever.

Cancellations:

Cancellations will be subject to a \$25 processing fee per week.



Acceptance of Terms and Conditions:

The vendor participating in the Virginia Horse Center Foundation event, as evidenced by the authorized signature below, agrees to abide by all terms and conditions contained in this document.

Vendor Contact:

Lisa Davis Engel 908-310-6248 or lengel@horsecenter.org

Please Complete and Return Contract to lengel@horsecenter.org and mail payment to:

Virginia Horse Center Foundation
ATTN: Accounting - Vendor Contract
487 Maury River Road
Lexington, VA 24450

Lisa Davis Engel Date
Sponsorship and Marketing Director
Virginia Horse Center Foundation
(908) 310-6248

Vendor Signature Date

Print Name/Company

cc: Glenn Petty, CEO
Virginia Horse Center Foundation

